

## **DIRECTOR OF SALES AND MARKETING - INDUSTRIAL PRODUCTS -**

Elliott Company, a world leader in the manufacture and service of turbomachinery headquartered in western Pennsylvania, has an immediate opening for a sales and marketing manager to grow its steam turbine business.

The successful candidate will be responsible for the marketing activities of the Elliott Industrial Products business unit. This includes the championing of product developments in line with market demands, as well as administration of sales volume and margin. In addition, this position will be responsible for the development of quotation processes plus tools to support, as well as tracking, along with analysis of market and competitive trends, activities, development, or pricing to better direct Elliott's strategies.

The ideal candidate will know the steam turbine customer base and product line. He or she will supervise the field service staff and representatives. Must have a Bachelor's degree in Mechanical or Chemical Engineering and at least ten years' in the industry. Extensive travel. To apply, please send resume to:

[careers@elliott-turbo.com](mailto:careers@elliott-turbo.com)



**EOE-M/F/H/V**